INTERNATIONAL LAW FIRM

### **ABOUT**

#### ALEXANDROV&PARTNERS

Attorney of the Year 2018 in Foreign Investments

Attorney of the Year 2017 in Corporate Law



Attorney of the Year 2017 in Commercial Law

# INTERNATIONALLY RECOGNIZED EXPERTS

Legal 500 EMEA

one of the most reputable guides, which has been providing readers with an annually updated, impartial, third-party opinion on the leading law firms and lawyers in 81 countries.

ALEXANDROV&PARTNERS is recommended by The Legal 500 EMEA 2018 and 2017 as one of the best Ukrainian law companies in Commercial, Corporate Law and M&A. ALEXANDROV&PARTNERS team has been marked as the one which "stands out for its 'deep expertise'". Moreover, the practice leaders Dmytro Alexandrov and Oksana Kryzhanivska were recognized in particular for their experience in international business structuring.



IFLR 1000

an annual guide to the most prominent financial and corporate law firms in 120 jurisdictions since 1990



IFLR 1000 recognized ALEXANDROV&PARTNERS as one of the best financial and corporate law firms in Ukraine in 2018 and 2017.

## OUR AWARDS AND RECOGNITIONS

2016

- Law Firm of the Year in Agribusiness
- o Dmytro Alexandrov is recognized as the Attorney of the Year in Agribusiness and Land Law
- Listed among TOP-50 Law Firms in Ukraine

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- Best Law Firm in Agricultural and Land Law
- Best Law Firm in Agricultural Sector
- Top three Land Law practice
- o Dmytro Alexandrov is recognized as the Attorney of the Year in Commercial Law
- Dmytro Alexandrov is listed among the TOP-100 Lawyers of Ukraine and one of the leading Ukrainian experts in Agricultural and Land Law, Construction, and Real Estate
- Oksana Kryzhanivska is among the TOP-5 lawyers of Ukraine specializing in international business structuring and recognized as the Attorney of the Year in Corporate Law
- Oksana Kryzhanivska is listed among the TOP-100 Lawyers of Ukraine and recognized as one of the leading Ukrainian experts in Investments
- ALEXANDROV&PARTNERS is also among the TOP-10 Leaders in Investments and Real Estate/Construction

## OUR AWARDS AND RECOGNITIONS

2018

- Law Firm of the Year in Agribusiness
- o Best Law Firm in Agricultural Sector and Land Law
- o Dmytro Alexandrov and Oksana Kryzhanivska are listed among the best agribusiness lawyers
- O Dmytro Alexandrov is recognized by 'the Best Lawyers' International Rating Survey as the Lawyer of the Year in Land Use and Zoning Law and recommended as one of the best Ukrainian lawyers in Construction, Land Use and Zoning Law, and Real Estate
- ALEXANDROV&PARTNERS are recognized as the Attorneys of the Year in six practices, including Agricultural and Land Law
- Listed among TOP-50 Law Firms in Ukraine

2019

- Omytro Alexandrov is recommended as one of the best lawyers in Construction, Land Use and Zoning Law and Real Estate, Oksana Kryzhanivska is recommended as one of the best M&A lawyers, and Oleksandr Sydorenko is recommended as one of the best Criminal Defence lawyers in Ukraine by the 'Best Lawyers' International Rating Survey
- o Dmytro Alexandrov is listed among the TOP-100 Lawyers of Ukraine and recognized as the Leader in Agricultural and Law, and Construction/Real Estate
- Oleksandr Sydorenko is recognized as the Business Protection Leader and Oleg Shevtsov is recognized as the IT Law Leader
- O Dmytro Alexandrov is recognized as the Attorney of the Year in Agricultural and Law, Oksana Kryzhanivska is recognized as the Attorney of the Year in Antitrust and Competition Law and Oleg Shevtsov is recognized as the Attorney of the Year in IT Law
- Best Law Firm in Agricultural Sector and Land Law
- o Listed among TOP-50 Law Firms in Ukraine according to financial efficiency rating

## OUR AWARDS AND RECOGNITIONS

2020

- Law Firm of the Year in Agribusiness
- Omytro Alexandrov is recommended as one of the best lawyers in Construction, Land Use and Zoning Law, Real Estate and Agriculture and Rural Affairs, Oksana Kryzhanivska is recommended as one of the best M&A lawyers, and Oleksandr Sydorenko is recommended as one of the best Criminal Defence lawyers in Ukraine by the 'Best Lawyers' International Rating Survey
- o Ranked as one of the TOP-3 law firms in the nomination Law Firm of the Year in Land Law

### AREAS OF PRACTICE



AGRICULTURAL BUSINESS. LAND



REAL ESTATE AND CONSTRUCTION



INVESTMENTS, M&A



DISPUTE RESOLUTION



BUSINESS PROTECTION. CRIMINAL LAW



IT&IP LAW.
CRYPTOCURRENCIES



BAD DEBT SETTLEMENT

our projects



Supported opening of the first KFC (Kentucky Fried Chicken) fast food restaurant in Ukraine. KFC brand is owned by Yum! Brands, the largest restaurant company listed among top 200 companies by the annual ranking of Fortune 500 Top Companies.



Supported withdrawal of Kyiv Joint-Stock Commercial Bank PJSC from the market and transfer of all of its assets and liabilities to UKRGASBANK JOINT-STOCK BANK PJSC.

Provided legal advice to UKRGASBANK JSB and successfully supported the process of troubled debt recovery, in the amount of about UAH 180 mln.





Developed and structured the merger of Ukrtelecom and Utel.

our projects



Support collection of a UAH 8 bln debt in favour of PRIVATBANK CB JSC from over 50 borrowers.



Supported out-of-court settlement of debt relationships that led to a speedy partial repayment of the delayed **UAH 20 mln debt** under the loan agreement to **ProCredit Bank**, which is the part of ProCredit international group. ProCredit Group's shareholders are major international financial organizations and companies.



Successfully defended one of the major Ukrainian agricultural producers that resulted in awarding the collection of **UAH 50 million** of the advance payment and penalties for undelivered goods from a Ukrainian market monopolist of mineral fertilizers, one of the companies of Dmytro Firtash's OSTCHEM group.

our projects



Advised a national investor who joined the construction project of **SKY MALL**, one of the biggest shopping malls in Kyiv with the total area of more than 90 thousand square meters.



Defended the well-known Ukrainian developer in a dispute with Alfa-Bank PJSC. The dispute between the parties related to one of the largest shopping malls in the Autonomous Republic of Crimea, the value of which was about USD 30 million.



Advised investor on legal issues related to the construction and financing of ART MALL, a Kyiv shopping mall with the total area of 50 thousand square meters.

our projects



Since 2007 we have been providing a legal support to the activities of **Agromino** (former Trigon Agri) in Ukraine, in particular, ALEXANDROV&PARTNERS:

- Supported investments into Ukraine worth total of over USD 100 million;
- Supported increase of the land bank of the group of companies by 40,000 hectares;
- Registered approximately 5,000 land lease agreements;
- Performed 24 due diligence reviews of agricultural enterprises;
- Obtained 19 approvals of the Antimonopoly Committee of Ukraine for the concentration;
- Supported transaction on acquisition of 3 elevators.

our projects



For over 6 years we have been consulting on investments our loyal client Lutsk Foods PrJSC, a Ukrainian producer of groceries specializing in the production of high-quality food products since 1945.



Provided legal support of the construction of Pionerskyi Kvartal Housing Complex in the Kyiv Region with over 100,000 sq.m of the commercial and residential development area. The project investments amounted to UAH 1.5 billion.



Advised investors on entering the Ukrainian market by **De Beers** trademark. De Beers is known around the world for creating the finest diamond engagement rings, wedding rings and other elegant jewellery.

### OUR CLIENTS

#### about ALEXANDROV&PARTNERS



 Working with ALEXANDROV&PARTNERS since our entry to the Ukrainian market in 2006, we have accumulated the land bank of more than 60,000 hectares.
 Agromino A/S (Trigon Agri A/S)



 ALEXANDROV&PARTNERS concentrated more than 60 land plots, advised on a series of unique deals that enabled us to implement the project "Pioneer Quarter" with development area of more than 100,000 sq.m. with the investment of UAH1.5 billion.

Petro Haydaychuk HE "Pionerskiy Kvartal"



 We are grateful to ALEXANDROV&PARTNERS for the speed and quality of the services provided. ALEXANDROV&PARTNERS lawyers proved their high level of professionalism and successfully supported the opening of the first KFC restaurant in Ukraine.

Ukrainian Food Company LLC (KFC Restaurant)



 ALEXANDROV&PARTNERS has proven itself to be a reliable and result-oriented partner. ALEXANDROV&PARTNERS' experts are notable for their high level of professional ethics and creative approach to solving complex tasks.

PRIVATBANK CB JSC

### OUR CLIENTS

#### about ALEXANDROV&PARTNERS



• The lawyers of ALEXANDROV&PARTNERS constantly demonstrate their best professional capabilities and use unconventional approaches in performing the challenging tasks.

UKRGASBANK JSB



• I am grateful to Dmytro Alexandrov for providing high-quality legal services and solving difficult situations by professional and decisive actions.

Anatoliy I. Myarkovskyi Deputy Minister of Finance of Ukraine in 2002-2014



Oksana Kryzhanivska always provides a competent and effective support to our projects. Each time we got added evidence that our investments are in good hands.

Trigon Capital AS



• We express our gratitude to Mr. Sydorenko for his skilful approach in solving the comprehensive issues of law-making activities.

All-Ukrainian Union for Bookmaking Development

#### HOW WE WORK

#### ALEXANDROV&PARTNERS

is the company guided by the principles of efficiency and innovation. In 2017 we implemented the **Scrum** methodology in the work of our office.

**Scrum** gave us the opportunity to enhance the value of the services provided to our clients by way of:

- reducing the cost of our services due to optimization of time expenditures and comprehensive reorganization of work processes;
- improving the quality of our services due to engagement of several professionals to work on each client's project;
- reducing the time required to achieve necessary results for our clients.



## DMYTRO ALEXANDROY

Founder and Senior Partner of ALEXANDROV&PARTNERS, Attorney, Businessman with more than 20 years of experience

- Listed in the top one hundred best lawyers of Ukraine according to the survey "The Client's Choice: Top-100 Best Lawyers of Ukraine" (in 2017, 2018 and 2019). In 2019 the same survey recognized him as one of the best lawyers of Ukraine in Agricultural and Law, Construction and Real Estate.
- In 2019 and 2018 recognized as the Attorney of the Year in Agricultural and Law, in 2018 recognized as the Attorney of the Year in Corporate Law and in 2017 recognized as the Attorney of the Year in Commercial Law according to the two-stage competition conducted by the Ukrainian Attorneys Association.
- In 2017 and 2018 recommended by Legal 500 EMEA as one of the best lawyers in Ukraine in Corporate Law and M&A.
- Recognized as the Lawyer of the Year 2019 in Land Use and Zoning Law by the Best Lawyers and recommended as one of the best lawyers in Construction Law, Land Use and Zoning Law and Real Estate (in 2019, 2020 and 2021) and Agriculture and Rural Affairs (in 2021).
- Recommended as one of the best lawyers in Agribusiness by Ukrainian Law Firms 2019. A Handbook for Foreign Clients.
- Ranked second among the best partners of the law firms according to the rating prepared by the Yurydychna Praktyka Ukrainian Legal Edition (2013).



#### OUR MISSION

## WE MAKE BUSINESS SUCCESSFUL

## CONTACTS

Tel.: +38 (067) 524 93 14

E-mail: office@lawyers.com.ua

Website: http://lawyers.com.ua/

Facebook: www.facebook.com/AlexandrovPartners